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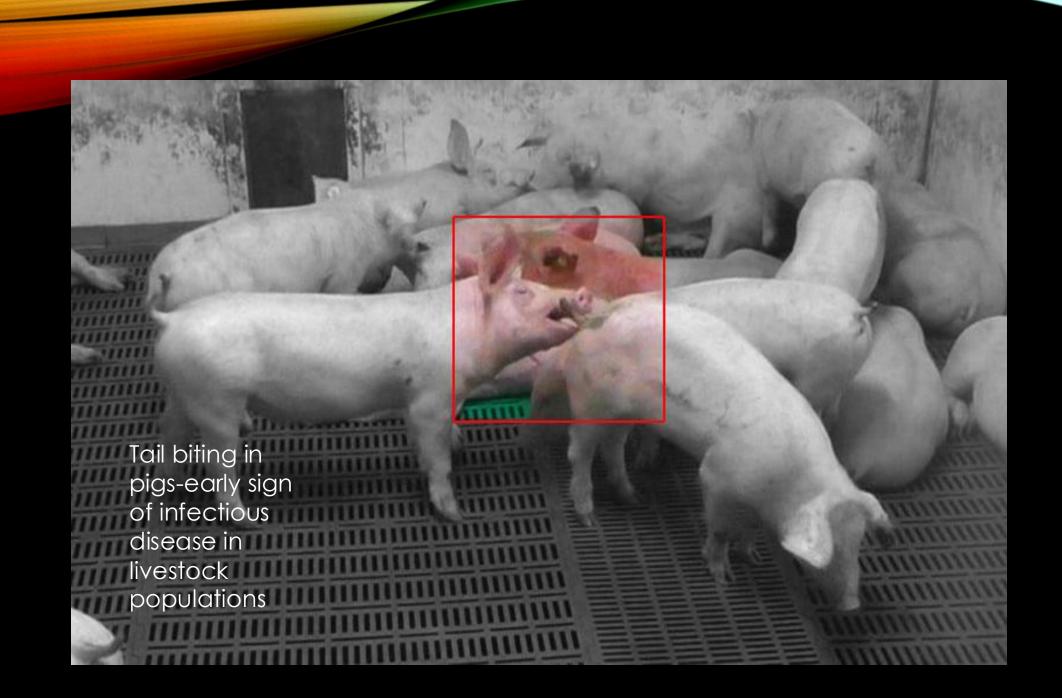
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- 80% of Al projects never make it into production (Gartner) often due to disconnects between strategy, technical readiness, and business alignment.
- This high failure rate is attributed to a variety of factors, including:
 - Poor data quality
 - Inadequate data availability
 - Lack of clear objectives
 - Insufficient understanding of Al's capabilities

- Our Nebraska Steps at increasing probability of success in AI:
 - 1. Agency Use Case Submitted to OCIO cross functional AI team
 - 2. OCIO determines if key criteria for success is present
 - 1. Data exists and is accessible (cloud ready or present)
 - 2. Use case can be implemented ethically and legally
 - 3. There is a cost savings, efficiency, or revenue created that exceeds the AI costs
 - 4. The agency/customer has sufficient funding to move forward with AI use case
 - 3. Use case is submitted to pre-procured pool of AI service providers/vendors
 - 1. Vendors bid on the use case with a 30 day required time to implementation
 - 2. A POC/POV is required before implementing in operations
 - 3. Agency transfers funding required to implement direct to Al vendor

- Multiple use cases from different cabinet agencies have already gone to implementation.
 - Banking and Finance-Cryptocurrency policies
 - HHS-Medicaid, SNAP/TANF processing
 - Agriculture-infectious disease in crops/livestock
- We are staffing up with Interns and entry level C2H and FTE's to internalize and sustain AI capabilities statewide
- Opening 'Data and Al CoE' in downtown Omaha (over an hour from capital in Lincoln)
- Hosting first ever 'Data and Al Summit' in Omaha August 19th with attendance from Federal Senators, Federal Congressmen and dozens of State Senators to exhibit public-private Al use cases





- Concerns we have on scaling efficiently and effectively:
 - \$1 Billion Biennium budget deficit
 - Can't afford expensive AI, ML and algorithm experts as FTE
 - Need stable onboarding and training for interns and entry level FTE's on Al platforms used at the state and best practices
 - Cloud ingest/egress costs
 - Ability to not just deploy but to sustain Al effectiveness
 - State is 90% on an on-prem mainframe-difficult to connect AI platforms
 - Much more data governance and data sharing agreement maturity is needed

OUR ADVICES

- Start with **clear business outcomes**, not just technology goals e.g., revenue growth, risk mitigation, savings, efficiency.
- Define AI ROI frameworks early: What does success look like? Cost reduction?
 Decision augmentation? Customer experience?
- Include cross-functional leadership (not just IT): Al is a business initiative, not just a tech project.
- Promote knowledge transfer and reusable assets across departments.
- Cross-Disciplinary Execution Teams
 - Bridge data science, IT ops, business units, and compliance from day one.
 - Create "Al product teams" that own end-to-end delivery not just model development but integration, user training, and performance feedback loops.