



Contracting Audits

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Agenda

- How/when to contract audit work
- Managing Risk
- Lessons Learned

When to contract out



“If you want something done right...”

01

Legal Requirement

02

Technical
Proficiency

03

Subject Matter
Expert

04

Expand Capacity

How to contract out



Procurement: You Get What You Put In...usually

Option 1 Competitive

Price Setting

Navigating Unknown

Time Consuming

Quality Not Guaranteed

Option 2 Professional Services Exemption

Quick

Known Quantity

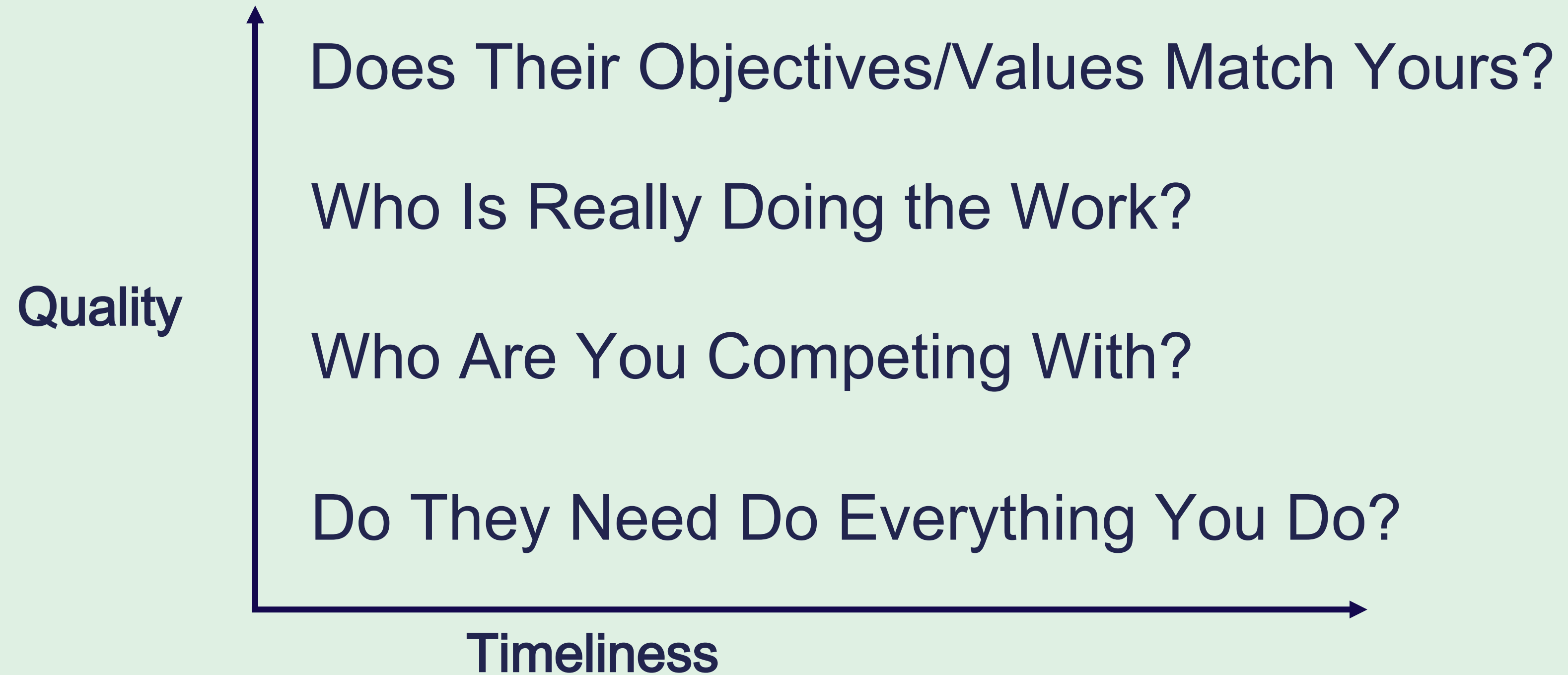
ROI Risk

Lack of Competition



Managing Risk

Managing Risk



Lessons Learned



Contractor	Details	Grade	Outcome
State University	Water Research	B+	Useful Recommendations
Animal Expert	Individual Consultant	A	Valuable Insights
Former Employee	2 Audits	A+	Great ROI
Boutique Firm	Big Investigations	A+	Repeated Success
National Non-Profit	Subject Matter Expert	C-	Extreme Delays
Gov't Consultants	Audit Expertise	D-	Forced Delivery
Individual Consultant	Construction Expert	C	Significant Delays
IT Consultant	Security Experts	A+	Great ROI
2 CPA Firms*	Unrelated Audits	F	Unreliable Work

Q & A

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